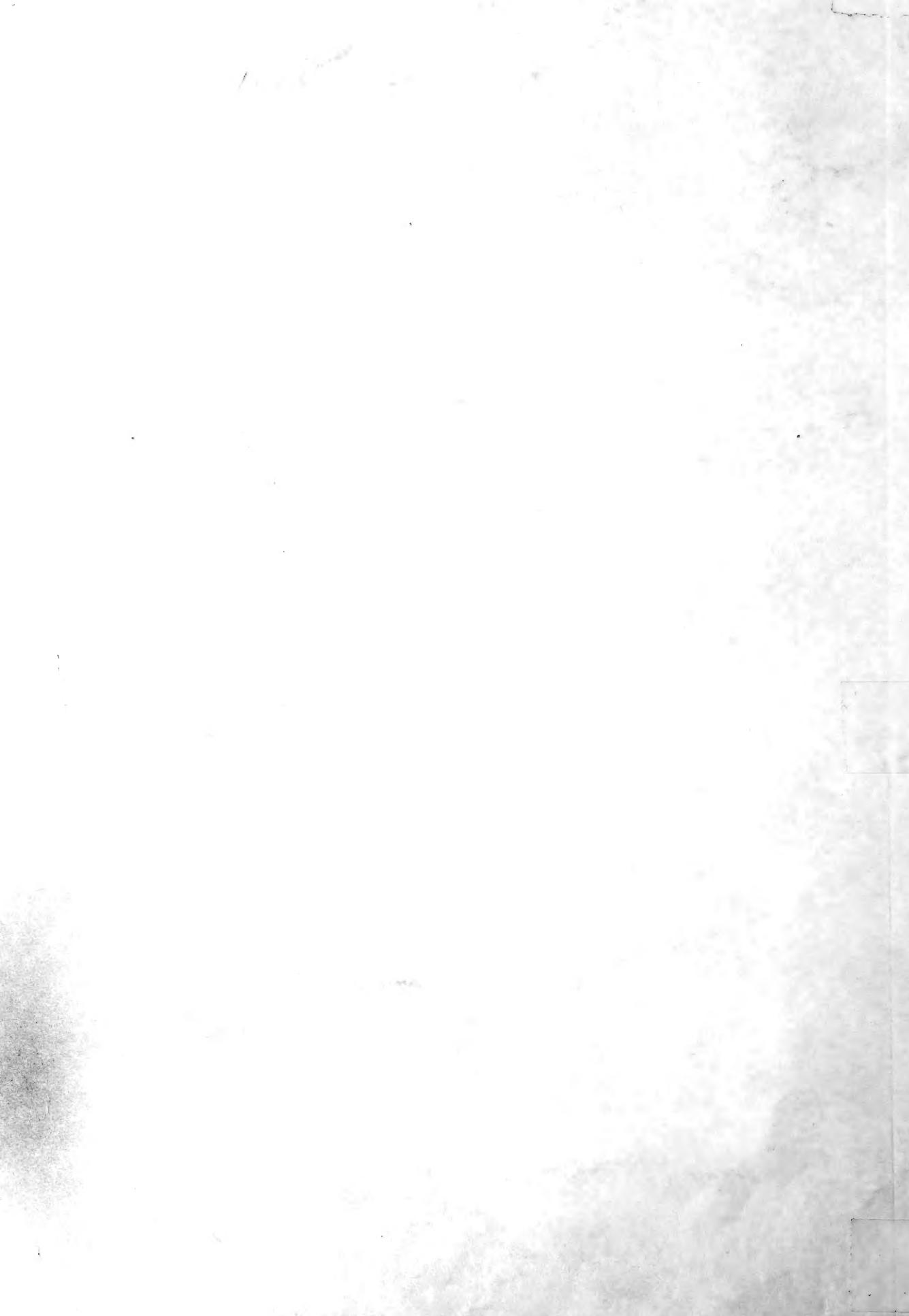
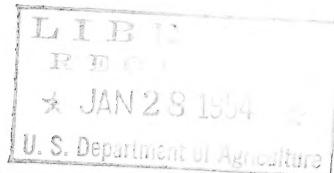


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A. N. PIERSON

INCORPORATED

WHOLESALE

FLORISTS AND NURSERYMEN

CROMWELL, CONNECTICUT

TRADE PRICE LIST

Fall 1952 — Spring 1953

Backed by production since 1872

Members of

The Connecticut Nurserymen's Association

The New England Nurserymen's Association

American Association of Nurserymen



ANDREW A. PIERSON
PRESIDENT
EMILY M. PIERSON
VICE PRESIDENT



WHOLESALE
FLORISTS AND NURSERYMEN

JOHN E. WEBER
COMPTROLLER

CROMWELL, CONN.
TELEPHONE MIDDLETOWN 7-2511

WALLACE R. PIERSON, JR.
TREASURER & GENERAL MANAGER
JAMES MCNEIL
SECRETARY

Jan. 21st, 1954

Library, U. S. Dept. of Agriculture
Washington 25, D.C.

Dear Sirs:

Attention Mr. R. R. Shaw, Librarian

In response to your request we are pleased to
send you copies of our latest trade lists.

Due to very heavy bookings for spring of 1954
which sold us out on many items, we did not issue
a fall 1953 - spring 1954 list. We are placing
your name on our mailing list, however, to receive
further copies when issued.

Yours very truly

A. N. PIERSON, INC.

A. E. Webster

AEW:D
Enc/S

A. N. PIERSON, INC.

WHOLESALE

Florists and Nurserymen

CROMWELL, CONN.

PHONE — MIDDLETOWN 7-2511

TRADE PRICE LIST



Fall 1952 - Spring 1953

Represented by

E. D. ROBINSON

38 South Elm St., Wallingford, Conn.

Phone 9-5672

TO THE TRADE

Nursery located on Route 9 —
12 miles south of Hartford, Conn.
4 miles north of Middletown, Conn.

Packing. Net f. o. b. our shipping point. Packing charges are extra. We make no charge for packing car lot orders in bulk.

*This list cancels all previous lists, and
Prices are subject to change without notice.*

Orders are accepted on condition that they shall be void should stock become injured by frost or other causes beyond our control. We cannot be responsible for loss caused by damage or delay in transit. If such damage occurs, it must be reported and entered immediately with your local agent of the transportation company.

CLAIMS for error or shortage will be gladly corrected, but we must be notified within **TEN DAYS** after arrival of the stock. Such claims must be based upon an actual check of material at the time shipment arrives and not after it has been sold or lined out. Positively no claims will be allowed unless we (or the shipper) are notified within 10 days of arrival of the shipment.

Quantity Discount. Five to 24 plants furnished at the 10 rate, 25 and up at the 100 rate and 250 at the 1,000 rate.

Guarantee. Prices do not include any guarantee of growth whatever.

Terms. All accounts are due and payable 30 days from date of invoice. Cash, security, or satisfactory Trade References will be required from unknown parties. Interest at 6% will be charged upon all past due accounts. *Cash discounts: 2% 10 days from date of invoice.*

Where quantity ordered is of sufficient amount we can arrange for shipment by motor freight at prevailing rates. Our favorable locations make it advantageous for our customers to come with their trucks and take away their purchases.

NOTICE

ALL AGREEMENTS AND CONTRACTS ARE SUBJECT TO ABILITY OF SHIPPER TO OBTAIN THE NECESSARY MANPOWER TO DIG AND PACK MATERIAL AND TO PRIORITIES ON MATERIAL AND TRANSPORTATION WHICH MAY LIMIT, RESTRICT OR MAKE IMPOSSIBLE PERFORMANCE THEREUNDER.

A. N. PIERSON, INC.

Phone Middletown 7-2511

Cromwell, Conn.

ARTHUR E. WEBSTER ~ *Nursery Superintendent*

EVERGREEN TREES

		10 rate each	100 rate each
<i>CHAMAECYPARIS</i>			
<i>psifera aurea</i>	<i>GOLDEN SAWARA CYPRESS</i>		
18 to 24 in.		2.00	.....
2 to 3 ft.		2.25	.....
3 to 4 ft.		3.50	.....
<i>plumosa</i>	<i>PLUME CYPRESS</i>		
18 to 24 in.		2.00	.....
2 to 3 ft.		2.25	.....
3 to 4 ft.		3.50	.....
<i>JUNIPERUS</i>			
<i>c. hibernica</i>	<i>IRISH JUNIPER</i>		
18 to 24 in.		1.50	.....
2 to 3 ft.		1.75	.....
<i>c. pfitzeriana</i>	<i>PFITZER'S JUNIPER</i>		
18 to 24 in.		3.75	.....
<i>excelsa stricta</i>	<i>GREEK JUNIPER</i>		
2 to 2½ ft.		3.00	.....
<i>squamata meyeri</i>	<i>MEYER JUNIPER</i>		
12 to 15 in.		1.75	.....
15 to 18 in.		2.00	1.75
18 to 24 in.		2.50	.....
<i>PSEUDOTSUGA douglasii</i>	<i>DOUGLAS FIR</i>		
18 to 24 in.		2.50	.....
2 to 3 ft.		3.50	.....
<i>TAXUS</i>			
<i>cuspidata</i>	<i>SPREADING YEW</i>		
15 to 18 in.		3.25	3.00
18 to 24 in.		3.75	3.50
<i>cusp. Andersonii</i>	<i>ANDERSON YEW (SPREADING)</i>		
15 to 18 in.		3.00	2.75
18 to 24 in.		3.75	3.50
<i>c. brownii</i>	<i>BROWN YEW</i>		
15 to 18 in.		3.25	3.00
<i>c. capitata</i>	<i>UPRIGHT YEW</i>		
15 to 18 in.		3.50	.....
18 to 24 in.		4.00	.....
2 to 2½ ft.		5.00	.....
2½ to 3 ft.		6.50	.....
3 to 3½ ft.		9.00	.....
3½ to 4 ft.		10.00	.....
4 to 4½ ft.		13.50	.....

TAXUS—continued

		10 rate each	100 rate each
<i>c. capitata hedge type</i>			
2 to 2½ ft.		4.25	4.00
2½ to 3 ft.		5.00	4.75
3 to 4 ft.		7.50	.....
<i>c. columnaris capitata</i>	<i>COLUMNAR YEW</i>		
18 to 24 in.		3.75	3.50
2 to 2½ ft.		4.00	3.75
2½ to 3 ft.		5.50	5.00
<i>c. compacta</i>	<i>COMPACT SPREADER</i>		
15 to 18 in.		3.25	3.00
18 to 24 in.		3.75	3.50
<i>c. nana</i>	<i>DWARF YEW</i>		
12 to 15 in.		2.75	2.50
15 to 18 in.		3.50	3.25
18 to 24 in.		4.50	.....
<i>c. nana erecta</i>	<i>UPRIGHT DWARF YEW</i>		
2 to 2½ ft.		7.00	.....
2½ to 3 ft.		7.50	.....

STOVEKEN PYRAMIDAL YEW

We consider this new, pyramidal variety originated by the late Alexander M. Stoveken at A. N. Pierson's in Cromwell, Conn., to be the best Pyramidal Yew on the market. A narrow pyramid in shape with exceptionally fine dark foliage, it has proven hardy in this area for the past fifteen years.

Sorry our favor of bookings have been so heavy, we are sold out for Fall and Spring.

		INTERMEDIATE YEW	
<i>intermedia (spreading)</i>			
15 to 18 in.		3.25	3.00
18 to 24 in.		3.50	3.25
<i>media</i>			
15 to 18 in.		3.00	2.75
18 to 24 in.		3.75	3.50
<i>media halloriana</i>			
15 to 18 in.		3.00	2.75
18 to 24 in.		3.75	3.50
2 to 2½ ft.		5.00	4.50
<i>m. hatfieldi (upright)</i>			
15 to 18 in.		2.75	2.50
18 to 24 in.		3.00	2.75
2 to 2½ ft.		4.50	.....

	10 rate each	100 rate each
<i>TAXUS</i> —continued		
<i>m. hick's</i>		<i>HICK'S YEW</i>
12 to 15 in.	2.50	.....
15 to 18 in.	2.75	2.50
18 to 24 in.	3.00	.....

<i>o. douglasii (spiralis)</i>		<i>SPIRAL ARBORVITAE</i>
18 to 24 in.	2.00	1.75
2 to 3 ft.	2.50	2.25
3 to 4 ft.	3.50	3.25
<i>o. elegantissima</i>		<i>GOLD TIPPED ARBORVITAE</i>
18 to 24 in.	2.00	1.75
2 to 3 ft.	2.50	2.25
3 to 4 ft.	3.75	3.50

DARK AMERICAN ARBORTIVAE

(*Thuya occidentalis nigra*)

A very bushy type of very dark green foliage which holds its color well in winter.

	10 rate each	100 rate each
18 to 24 in.	2.00	1.75
2 to 3 ft.	2.25	2.00
3 to 4 ft.	2.75	2.50
<i>o. pyramidalis</i>		<i>PYRAMID ARBORVITAE</i>
18 to 24 in.	2.00	1.75
2 to 3 ft.	2.25	2.00
3 to 4 ft.	2.75	.....
4 to 5 ft.	3.75	3.50

<i>thuya o. Rosenthali</i>		<i>ROSENTHAL'S ARBORVITAE</i>
18 to 24 in.	2.25	2.00

<i>TSUGA canadensis</i>		<i>CANADIAN HEMLOCK</i>
18 to 24 in.	2.75	2.50
2 to 3 ft.	5.00	4.75
3 to 4 ft.	6.50	6.00

<i>carolinianum</i>		<i>CAROLINA HEMLOCK</i>
18 to 24 in.	3.50	3.25
2 to 2½ ft.	4.50	4.00

ALL STOCK CERTIFIED FOR SHIPMENT
OUTSIDE QUARANTINE AREAS.

SPECIFY WHETHER YOU WANT STOCK
BALLED IN ONION SQUARES, OR
AMERICAN BURLAP.

LINING OUT STOCK TRANSPLANTED

2 YEAR LINERS

	Varieties	Sizes	Times Trans- planted	100 Rate	1000 Rate
<i>Euongmous Vegetus</i>			Once	\$30.00	\$250.00

2 YEAR SEEDLING'S

	10 rate each	100 rate each
<i>THUYA occidentalis</i>		<i>AMERICAN ARBORVITAE</i>
3 to 5 in.	\$4.00 \$30.00
<i>o. pyramidalis</i>		
		<i>PYRAMIDAL ARBORVITAE</i>
3 to 5 in.	4.00 30.00
Ideal for growing on for understocks.		

4 YEAR LINERS

<i>Taxus M. Halloriana</i>	10" to 12"	Twice	50.00	450.00
<i>Taxus C. Nana Erecta</i>	10" to 12"	Twice	50.00	450.00

Regret owing to heavy sales of last spring, and so many vacant areas to restock our offering on liners this fall and spring is about out on 2 year and 4 year stock.

BROAD LEAFED EVERGREENS

EUONYMUS RADICANS VEGETUS

(*Big Leaf Winter Creeper*)

	100 each	1000 each
2 YEAR Once 6" to 10"	.30	.25

	10 rate each	100 rate each
<i>KALMIA latifolia</i>		<i>MOUNTAIN LAUREL</i>
		(<i>Cut-backs</i>)

12 to 18 in.	2.50	2.25
18 to 24 in.	3.25	3.00

<i>LEUCOTHE catesbeiae</i>		<i>DROOPING LEUCOTHE</i>
12 to 18 in.	.....	2.50

<i>PIERIS japonica</i>		<i>ORIENTAL PIERIS</i>
12 to 15 in.	1.75	1.50
15 to 18 in.	2.25	2.00
18 to 24 in.	2.75	2.50

DECIDUOUS ORNAMENTAL TREES

		10 rate each	100 rate each
<i>ACER saccharum</i>	<i>SUGAR MAPLE</i>		
6 to 8 ft.	2.75	.....
8 to 10 ft., 1 to 1½ in. cal.	3.75	.....
10 to 12 ft., 1½ to 1½ in. cal.	5.00	.....
10 to 12 ft., 1½ to 1¾ in. cal.	6.50	.....
10 to 12 ft., 1¾ to 2 in. cal.	7.50	.....
<i>BETULA Papyrifera</i>	<i>CANOE OR PAPER BIRCH</i>		
4 to 5 ft.	2.50	2.25	
5 to 6 ft.	3.00	2.75	
6 to 7 ft.	3.50	3.00	
8 to 10 ft.	4.50	.....
<i>CORNUS Florida</i>	<i>WHITE DOGWOOD (Bush form)</i>		
3 to 4 ft.	2.50	2.00	
4 to 5 ft.	3.50	3.00	

DECIDUOUS ORNAMENTAL SHRUBS

<i>AZALEA calendulacea</i>	<i>(Lutea) FLAME AZALEA</i>		
15 to 18 in.	2.50	.....
18 to 24 in.	3.25	.....
2 to 2½ ft.	4.00	.....
2½ to 3 ft.	5.50	.....
3 to 3½ ft.	7.00	.....
<i>kaempferi</i>	<i>TORCH AZALEA</i>		
12 to 15 in.	2.00	1.75	
15 to 18 in.	2.50	.....
<i>mollis</i>	<i>CHINESE AZALEA</i>		
12 to 15 in.	2.00	1.75	
15 to 18 in.	2.50	.....
<i>poukhanensis</i>	<i>AZALEA YEDOENSIS P.</i>		
12 to 15 in.	2.00	1.75	
15 to 18 in.	2.50	.....

